

**SUPPLY & STORE** 

# Store Companion

Women's ready-to-wear clothing brand

### **CONTEXT / TARGET**



Make the data available to users through an easy-to-use and fast visual tool



Be able to easily compare yourself to a reference store in your region on a wide variety of KPIs (sales, CRM, traffic, etc.)



Simplify management rituals with a clear presentation highlighting key facts

#### **CHALLENGES**



Implementation of a dataviz tool adapted to users' needs



Concentrate in a single tool all the indicators on a wide variety of analysis grids (network hierarchies, filters, comparability)



Provide figures validated by management control

## **APPROACH**

- Validate data quality upstream
- Understand the needs to propose the best user experience
- Clearly define the scope of the project and the audience targeted by the tool

# INSIGHTS & VALUES



Total interactivity: period, referral store, choice of KPI... Mapping



Access to data at any time and anywhere (mobile) without being dependent on scheduled mailings of reports



Regional managers no longer have to apply to management control to have their KPIs for steering +20% productivity gains

app mobile + desktop vs 12 reports static

data history
ans
in like for like





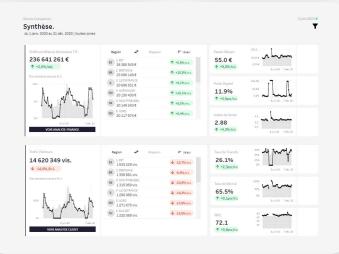
**3**Data domains



CRM Sa



Sales





users

Project time

3 months

Technologies







